



# 3 Minute Mentor

Episode 18 Show Notes

# Episode 18: Monday Morning Leadership



This week we introduce a new segment we call The Book Club.  
A chance to read a management or leadership book you may have missed.  
This time: Monday Morning Leadership by David Cottrell  
Here are three chapters I really like:

## Chapter 1: Drivers and passengers

- In this chapter the book talks about the different responsibilities of being a leader.
- The analogy is around driving: the difference between being a passenger and driver
- Think of this as being the ‘designated driver’ at work: you accept responsibilities
- Tough to be one of the gang when you need to make decisions and call plays

## Chapter 3: Escape from management land

- The key point of this chapter is in these two sentences: “Your job is not to lower the bottom by adjusting and accommodating falling stars. You should be raising the top by recognizing and rewarding the superstar behaviors.”
- I think we all know this, but it is important to remember
- Always work to make your team a better team

## Chapter 5: Hire Tough

- This is advice I give all new managers and executives
- When it comes to hiring – we all want to move fast. Too much work too little time.
- Yet the thing your company probably wants you to do is hire the right people.
- Here is the motto of this chapter: hire easy, manage hard; hire hard, manage easy.
- Getting the best people on your team is the best way for you and your team to win.

**Bottom Line:** In less than 100 pages, Cottrell gives 8 easy lessons we probably all know but he finds a way to remind us and educate us at the same time.