



3 Minute Mentor

Episode 15 Show Notes

Interviewing for a job – part 2.

Last week we talked about preparing – today we look at the interview day
Three things to consider: You, your questions and some things not to ask.



First: You

- What do you look and sound like – it's 93% of your effectiveness
- Be able to answer three questions
 - Why you have the right content, approach and network for the job
 - What your strengths and weaknesses are
 - What your long term career objectives are

Your questions

As well as questions about the content of the job, you also need to be able to ask the right questions

- What characteristics or experience will a successful candidate have?
- What does it take to be successful at this company?
- What is the long term potential in the job and company?

What not to ask

There are also some things not to do/ask; they may seem simple but lots of people do them

- Don't start negotiating a package before you've been offered a role
- Let them talk about money and vacations first
- Don't be too critical of the company and what it's done, focus on what you can bring

Bottom Line: In the long term you don't want to join a company that you can't be successful in. Asking the right questions will not only help you but it will impress a future employer.